Quotation for Training at Contractor site to Amber Grid, Vilnius / Lithuania

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Project No.:	Quotation No.:	Customer:	Date:
Jaupipe	O8 24 17 002 Rev A.	Amber Grid, Vilnius / Lithuania	08.04.2019

Quotation

Training at MAN Energy Solutions SE, Oberhausen / Germany Training course for instrumentation & control

for 10 trainees of Amber Grid, Vilnius / Lithuania

MAN Energy Solutions SE (hereinafter referred to as Contractor) are pleased to offer Amber Grid, Vilnius / Lithuania (hereinafter referred to as Customer) training for personnel on

 Machine train with gas turbine THM1304-11 and auxiliary systems

as described below.

Contractor assures that this training course will be conducted properly by his specialist training staff.

Based on Contractor experiences with customers this training will enable Customer personnel to operate and service the entire unit with its individual components properly, thus ensuring further smooth operation.

1 General terms

Training content:

- Control system architecture
- · Measuring methods of process values
- Hardware and software overview
- Machine monitoring system
- Machine protection
- Machine specific control



Special training

content:

Particular wishes must be aware to Contractor latest at the date of registration i.e. 180 days before beginning date of the training.

Trainees:

Engineers and technicians of the following disciplines of Customer personnel with 2-5 years of experience.

instrumentation & control

Trainer:

Contractors experienced engineer.

Class:

10 people for the course.

Smaller classes permit more in-depth and detailed explanations and answers

to questions as they arise.

Location:

The theoretical training course is held in Contractor classrooms.

In conjunction with the theoretical training, a workshop walk-through can be

conducted.

Training media:

Specific training documents prepared for particular machine set of the Customer based on the official instruction manuals supplied with the equipment.

Documentation:

Each trainee will get his own training manual in English or optionally in

Russian.

Language:

English, optionally with an interpreter (Russian).

Duration:

The training period will be 4 days; max. 8 hours per day.

Registration:

A minimum of 180 days advance notice in the form of a Purchase Order or a written Request for Training is needed to permit development of an effective program which meets specific needs of the Customer and avoids scheduling

conflicts.

Date:

To be agreed upon.

rules:

Safety and security Participants undertake to observe the safety and security rules. The course management is entitled to exclude non complying participants from the

Recording:

Any type of visual or audio recording of Contractors presentations is prohibited.

Additional terms:

All other terms and conditions as per Contractors "General Terms and Conditions on the Provision of Training Services" (06/2018 issue).



2 Contractor to provide:

Trainer: Trainer for 4 days.

Training course: See general terms.

Room: Training room equipped with LCD projector (beamer) and board.

Documentation: Training manuals specially prepared for the machine train of Customer

Certificate: Personal certificate of participation for each trainee

Lunch: On training days.

Refreshments: In the training room.

3 <u>Customer to provide</u>

Permits: Visa for trainees etc.

Invitation letter will be issued by Contractor.

Insurance: All trainees should have appropriate insurance for illness, accident, liability

etc. at no cost for the Contractor.

Eventual costs for medical care and attention will be charged to the trainee.

Travel costs: Flight tickets for trainees from Customer country to Germany and back

incl. all traveling costs at home.

Interpreter: Interpreter if English language skills of the trainees are not sufficient.

Accommodation: Hotel accommodation for the trainees.

If necessary Contractor gives helpful support for reservation and booking.

Daily allowance: Expenses for living e.g. allowance, meals, e.g. supper, etc.



4 Price

Price: The fixed price of this training course at Contractor site in

Oberhausen / Germany is

Euro 28.500.—

excluding taxes, charges, fees or any other governmental or municipal

charges.

Price for every additional person per offered training for more than 6

trainees (max. 12 trainees): Euro 1.500.—

Smaller class has no impact on the fixed price.

Price: The fixed price of an interpreter for this training course at Contractor site in

Oberhausen / Germany is

Interpreter – Russian

(optionally)

Euro 16.600.—

excluding taxes, charges, fees or any other governmental or municipal

charges.

Price: The fixed price of translated training manuals for this training course at

. Contractor site in

Training manuals in

Oberhausen / Germany is

Russian (optionally) Euro 15.000.—

excluding taxes, charges, fees or any other governmental or municipal

charges.

Offer valid until: 10 / 2019

Please note: Training course shall end latest 20.12.2020.

5 Terms of payment

Terms of payment: Payment shall be effected as follows:

Payment shall be made within 30 days after receipt of invoice.

All payments will only be regarded as effected when they have been credited

without reservation to one of the bank accounts of the Contractor.



6 <u>Cancellation and refunds</u>

Cancellation: If Customer cancels or postpones the training within 30 days prior the

scheduled beginning of the training, Contractor will be entitled to charge and

retain 50% of total training price.

Refunds: As far as the costs for the course have been determined for a certain number

of participants, no reimbursement can be granted for fewer participants as

foreseen.

If, after receipt of the confirmation of order, the number exceeds the

maximum foreseen, the costs will be adjusted accordingly.

7 <u>Training coordination</u>

Contact: MAN Energy Solutions SE

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Germany

Kind regards

MAN Energy Solutions SE

Sommerfeld

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