

TENDER

FOR THE PROCUREMENT OF A WORKS OF FUEL BUNKER CRANES WITH AUXILIARIES DESIGN, MANUFACTURING AND ERECTION, CONDUCTED BY THE UAB VERSLO APTARNAVIMO CENTRAS

1. INFORMATION ON THE TENDERER

| | |
|--|---------------------------------------|
| Name of Tenderer / Names of Tenderers acting under a joint activity agreement | Konecranes Finland Oy |
| Lead partner in the joint activity agreement <i>(to be completed if the Tender is submitted by a group of Suppliers acting under a joint activity agreement)</i> | Konecranes Finland Oy |
| Tenderer's address/addresses ¹ <i>(if different; please specify the address for correspondence as well)</i> | Koneenkatu 8, 05801 Hyvinkää, Finland |
| Legal person's business ID/IDs ¹ (if the Tender is submitted by a natural person – No of business licence or equivalent) | |
| Tenderer's VAT reg. No/Nos ¹ | 0950895-1 |
| Bank account number and name of the bank of the Tenderer / Lead partner in the joint activity agreement | |
| Telephone No of the Tenderer / Lead partner in the joint activity agreement | |
| Name of the person authorised by the Tenderer / Lead partner in the joint activity agreement to sign the Tender | |

2. INFORMATION ON THE (CONTACT) PERSON OF THE TENDERER SUBMITTING THE TENDER / THE LEAD PARTNER UNDER JOINT ACTIVITY AGREEMENT

| | |
|--------------------------|--|
| Name | |
| Telephone No / Mobile No | |
| Email address | |

3. AGREEMENT TO THE TENDER DOCUMENTS

We hereby confirm that, by submitting this Tender, we agree with the further Procurement procedures set out in the Tender Documents and the terms and conditions of the Tender Documents.

We hereby confirm that we have carefully read all the requirements set out in the Terms of Reference including the Technical Specifications, draft Contract, its Annexes that our Tender is fully compliant therewith, and that we undertake to observe them in the execution of the Contract. In preparing the Tender, we took the regulations on safety at work and working conditions into consideration.

4. TENDER PRICE

4.1. The Tender Price is quoted in Euro.

4.2. The Tender Price is stated in the following table (tables):

4.2.1. The Tender Price for **of the Procurement object** (the Tender Price EUR without VAT, indicated by the Supplier, shall be equal to the sum of prices, which are detailed in tables from the Appendix 10 of the Technical Specifications):

¹ If the Tender is submitted by a group of Suppliers acting under a joint activity agreement, information on all the Suppliers in the group must be provided.

| | Procurement object | Tender Price EUR without VAT |
|-----------|---|---|
| 1. | Works of Fuel bunker cranes with auxiliaries design, manufacturing and erection | 1.999.500,00- |
| | VAT (21 %) | 419.895,00- |
| | Tender Price EUR with VAT* 2 | 2.419.395,00- |

*The Tender Price shall be quoted as Lump sum and shall include all costs for materials, equipment, works and services in respect of the design, manufacture, transportation, procurement and subcontracting (if any), delivery, construction, installation and completion of the facilities to full extent and in appropriate quality in accordance with Tender Documents and requirements of applicable laws, regulations, permits and competent officials. This includes all requirements under the Contractor's responsibilities for testing and commissioning of the facilities and acquisition of all permits, approvals and licenses etc., the operation, maintenance and training services and such other items and services as may be specified in the Tender Documents.

5. TERM OF VALIDITY OF THE TENDER

The Tender is valid 180 calendar days from the submission.

6. INFORMATION ON SUBCONTRACTORS TO BE HIRED

The following subcontractors shall be hired for the execution of the Contract:

| Item No | Name of subcontractor | Description of the part of the subject of the Contract transferred to the subcontractor ³ |
|---------|----------------------------|--|
| | Please check offer annex 7 | |

7. CONFIDENTIAL INFORMATION

The table below presents information on confidentiality of the information contained in the Tender. In case if the table is not completed in full or in part, it will be deemed that all the information in the Tender, or a relevant part thereof, is not confidential.

| Item No | Completed Forms and other information provided ⁴ | Is the document confidential? (Yes / No) |
|---------|---|---|
| 1. | Tender Form (excluding Annexes, except for the total price of the Final Tender, which may not be considered confidential information in any case) | Yes |
| 2. | Written authorization or another document entitling to sign the Tender (if applicable) | Yes |
| 3. | Tender Security | Yes |
| 4. | Tender price and price breakdown list as per Appendix 10 to Technical Specifications | Yes |
| 5. | Payment schedule reflecting the progress of the work under the delivery as define in the Appendix 5.1 to Technical Specifications | Yes |

² Tender price EUR with VAT shall include all cost, taxes and ratings which must be paid according to the Lithuanian legislation.

³ Such transfer does not affect the liability of the main Supplier for the performance of the Contract.

⁴ Individual documents or information contained therein can be specified in separate lines depending on the confidentiality of the information.

| | | |
|----|---|-----|
| 6. | Completed tables from Appendix 02 to Technical Specifications | Yes |
| 7. | Information and documents, as required in Appendix 01 to Technical Specifications | Yes |

I, the undersigned, confirm that all the documents submitted as part of the Tender are true.

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 (name and signature of the Tenderer or a person authorized by him)⁵
 Isto Heino

⁵ If the Tender is signed by a person authorized by the CEO for the purposes of the Procurement, a written authorization or another document granting the right of signature must be appended to the Tender.